

Trainer Profile



WORKING EXPERIENCE :

- 2011 – Present : Senior Trainer and Training & Debt Consultant
- 2015 – Present : Dosen Thamrin University
- 2014 – Present : General Manager PT. ASI Anugrah Indonesia
- 2003 – 2012 : As AVP Credit & Risk, Card Program – **HSBC**
- 2000 – 2003 : As Manager Credit Risk & Collection, Mortgage and Personal Loan – **ABN AMRO**
- 1995 – 1999 : As Credit Settlement & Treasury Division Head – **Bank Kharisma**
- 1991 – 1995 : As Credit Officer Head Office – **Bank Danamon**

Adrie Kaunang, MBA, AAIK

Senior Trainer

Trainer of :

- Card Program
- Sales Fighter
- Enhancement Supervisory Skill
- Communication Through D.I.S.C
- Collection Skill
- NLP for Selling
- Handling Customer Complaint
- Customer Service Excellent
- Problem Solving and Decision Making
- Motivation Program
- Time Management
- Personal Loan Program
- Business Presentation Skill
- Leadership
- Personal Loan
- Negotiation Skill
- Debt Collection

“Deliver Training and seminars for many companies such as PLN, Daihatsu Motor, TEMPO, ADIRA Finance, Thamrin University, Pegadaian, HSBC, Suzuki Finance, Sriwijaya Hotel, Panin Bank, GMAHK, Mettler Toledo, Sinarmas Insurance, Olympic Furniture, Sondo College, ASI, PT. HAKA Motor, Bank Danamon, Sun Prima Finance, OCBC NISP, Chevron, Mawar Sharon Church, Tigaraksa Satria, PT. Pindo Deli Karawang (Sinarmas Group), Bank Sinarmas, Dep Kes, Rs. Advent Bandar Lampung, Bank Mandiri, Angkasa Pura 2, Kementerian Kesehatan, Kementerian Pendidikan dan Kebudayaan, Kementrian Koperasi dan UKM, Metro Group, PT. Reasuransi, Lion Group, BRI, BNI, BJB, Bank DKI, Bank Kaltim, Bank Kalsel, Bank Papua, BTN, Bank Kalbar, BPJS, Pelindo, PT. Takasago, LKNB, Kementrian UKM, Bank Sulut, Bank Danamon Dll.